



Corporate and Community Giving Manager

We're looking for an outstanding fundraiser to join our brilliant team supporting people to live well with Multiple Sclerosis across Scotland.

Corporate and Community Giving Manager

Hours: 35 per week (flexibility on hours considered, please include preference in application)

Salary: £30,500 depending on experience

Contract: Permanent

Location: Govan, Glasgow (with the opportunity to work from home for part of the week)

We are looking for an experienced and highly proactive Corporate and Community Giving Manager to secure new strategic, commercial, and charity-of-the-year partnerships, as well as engaging and inspiring individuals to raise funds and make a difference to the lives of people living with MS.

Demonstrable experience of successfully cultivating a pipeline to generate new substantive commercially viable partnerships, along with excellent project management capability and interpersonal skills are all essential to succeed in this exciting and challenging role. It's a varied role with lots of autonomy and plays an integral part in achieving the wider fundraising strategy by collaborating with colleagues across all areas of the fundraising and communications team.

This role will involve some driving; therefore, it is a requirement that applicants hold a full UK driving license or equivalent.

If this sounds like your type of challenge, we would be delighted to hear from you.

Key responsibilities:

- To create dynamic, targeted, and engaging corporate partnerships using your excellent relationship management skills to deliver on the strategic objectives of this charity and their corporate partners.
- Plan and deliver key events throughout the year supported by a team of volunteers, which you will be involved in recruiting and managing to support our event calendar.
- Inspire and motivate supporters to take up mass participation challenges to raise funds for the charity and deliver excellent supporter care during their journey.
- To keep detailed records on our Etapestry data system to support effective team working and communication which complies with GDPR legislation
- To help drive forward our legacy campaign in collaboration with other members of the fundraising and communications team.

Person specification:

- The ideal candidate will have experience in a similar role, must have exceptional standards of supporter care and strong attention to detail.
- We are looking for someone with the ability to build and manage relationships. Successful candidates must also have experience of creating and delivering engagement events, experience with presenting to groups of people and have excellent influencing and negotiation skills. Having the ability to work flexibly on

own initiative whilst also contributing to the team and being adaptable is also essential.

- While your experience can be from within the charity and / or commercial sector, the charity is seeking a candidate who is target driven, a self-starter and has a record of achieving financial objectives.
- Strong IT skills, preferably including experience with Etepestry or similar
- If you can write passionately putting forward a compelling case, and can successfully pitch, present, and tell a story that moves people - then this is the role for you

Closing date for applications: 4pm, Monday 11th October 2021

Interviews will be held on Tuesday 19th October 2021

For further information, job description and application form please contact: Head of Fundraising & Communications, Cara Thom at Revive MS Support (0141 945 3344) or cara@revivemssupport.org.uk

Revive MS Support is committed to Equality of Opportunity and Diversity. We wish to encourage applications from all parts of the community irrespective of gender, race, colour, age, sexual orientation or disability. Appointments will be based on merit, following an open and clear selection process. We are also happy to discuss flexible working needs.

About Revive MS Support

In Scotland, there are more than 14,000 people living with Multiple Sclerosis, many of who are struggling to live their life well with numerous symptoms including fatigue, cognition impairment and physical disabilities.

This charity exists to improve the lives of these people and their families and since 1984 we have developed and expanded our service continually to meet the changing needs of our client group.

This organisation provides hands-on, practical and tangible help that makes an immediate difference to the lives of people living with Multiple Sclerosis across the Greater Glasgow area and beyond.

As with many organisations we are re-calibrating to adjust to the changes that have been brought by the Coronavirus pandemic, which has only increased the demand for what we offer to those living with MS.

Our 40th anniversary in 2024 is fast approaching, which gives us a huge opportunity to put 2020 firmly behind us, and to re-double our efforts in generating funds, raising our profile, and most importantly increasing the impact and reach to those living daily with a range of debilitating MS symptoms who most need this charity's support. The Fundraising Team plays an integral role in the organisation's growth.